

November 16, 2020

IMAGINEX
CONSULTING

FIVE!

READ ALL ABOUT IT - the award-winning Cybersecurity and Technology consulting firm, ImagineX Consulting, is celebrating its fifth year in business. Catch up on what's new and noteworthy from conception through today!



ON THIS DAY...

...a vision came to life. Five years ago, ImagineX Consulting, a boutique technology consulting firm, embarked on a mission to help companies reimagine how they do business with a focus on digital technologies in Cybersecurity, Data Insights, Cloud, DevOps, and Software Engineering.

Our white glove technique and modern delivery methods have assisted our diverse clients, across all industry verticals, in driving higher quality solutions to market earlier.

At the heart of the matter is the ImagineX culture, which thrives on entrepreneurship, risk taking, mutual trust, teamwork, encouraging change, and letting our consultants own their way of working.

THEN + NOW

Employees THEN: 8
Employees NOW: 80

Projects THEN: 28
Projects NOW: 277

Clients THEN: 18
Clients NOW: 89

Offices THEN: 2
Offices NOW: 5

WINNER! WINNER!

Our "hattrick" year - a threepeat, if you will. We are proud to announce that the firm has earned Consulting Magazine's, "Best Small Firms to Work For" award for the third year running in 2020.

This award comes on the heels of being recognized as an Inc. 5000 "Fastest Growing Company."

TO INFINITY AND BEYOND...

2020 has been a tough across the board, with firms like ours facing unprecedented challenges. Through it all, ImagineX put its best foot forward in making its people and their wellbeing a top firm priority.

What can you expect? CEO, Shaun Bank says, "there is a silver lining in that we will come out of this pandemic more efficient, effective, and more focused than we have ever been in the past."

...look out world.



The founders of ImagineX Consulting met in 2006 while working in British Columbia on a project code named, "Imagine."

PAUL PASSEY - MICKEY WEIZMANN

Tried and True

Do you recognize any of these faces? Meet a few of our longest tenured employees. From operations to delivery, these three have been supporting ImagineX since our first year in business.

Happy 5th Year to the originals!



Dave McClelland

Meet "Employee Zero." Director of Business Operations, Dave was the very first employee of ImagineX Consulting, supporting the founding team from day one. Today, he celebrates FIVE years with the firm.



Travis Lamb

As Delivery Director, Travis oversees the bread + butter of our firm: client delivery. Travis was the 2nd employee of ImagineX Consulting, joining the firm in March of 2016. Hailing from Denver, CO, Travis has a hand in almost every core account across the country.



Tim Salvador

Got Security? Tim, our Cybersecurity Practice Director, joined the firm in September of 2016. The 3rd non-founder employee at ImagineX Consulting, Tim manages our security teams, Qualys partnership and even wears his delivery hat from time to time.

FIVE KEYS TO SUCCESS



We know that every great success story starts with PEOPLE. From our employees to our clients and friends, we are surrounded by the best in business. Over the past five years we have learned a thing or two. With that in mind, we are passing on what we consider to be the keys to the castle in work and life.



Hire Great PEOPLE

When creating a vision for the firm, we knew the single most valuable investment would be in our team. We have a mutual trust & respect for each other and share a common thread: a passion for what we deliver to our clients.



HUSTLE hard

From learning our ABC's, "Always Be Closing," to the age old reminder that "Sales Never Sleeps," the team at ImagineX refuses to be out hustled. Our rule of thumb: when you think you are finished...do one more thing.



FAMILY comes first

The fact is, we have a limited amount of time here. The average human is known to spend one third of their lifetime at work. This is why we strongly and regularly encourage work life balance. Our consultants have the ability to work from home, take responsible PTO, and use dedicated Slack channels to share the adventures of every day life.



FOCUS your offering

We keep laser focus on execution by example. The foundation of our business is five modern, and often intersecting, consulting practices: Cybersecurity, Software Engineering & Cloud, Data Insights, Packaged Software Implementations, and true Technology Consulting. Part of our success is centered around a focus on this ideal set of integrated practices with pragmatic and complementary methods which enables us to deliver value on the cutting edge of today's technology.



Be BETTER

It truly is as simple as it sounds.

A choice we make daily: In everything we say and do for our clients, we strive to be better than we were yesterday.

THANK YOU FOR BEING HERE



Whether you have been with us from day one or joined us in year five - as a consultant or client - we are forever grateful that you are a part of our journey.

We would like to express our gratitude to the founding partners for their entrepreneurial vision that has allowed all of us to be excited about our work, each and every day.

Thank you to our family and friends who provide us with joy and support to push ourselves to achieve more.

Lastly and most notably, THANK YOU to our clients and partners who have trusted us with your most critical professional initiatives. Because of you, we have the courage to embrace the challenge and simply, BE BETTER.

Sincerely,
The ImagineX Family

CELEBRATE WITH US!



Mention this newsletter to learn more about our offerings and incentives.

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